



[www.GPBC-PGH.org](http://www.GPBC-PGH.org).

## THE CONNECTION

October 30, 2024

THE GREATER PITTSBURGH BUSINESS CONNECTION

We would love to see you every week. Please plan on joining us!

We will be meeting at Eat n' Park, Business Route 60, Pittsburgh, PA, Wednesday mornings at 7:15 AM and concludes at 8:30 AM.

The Greater Pittsburgh Business Connection is a group of professional men and women who meet each week to exchange business leads. Each category is exclusive. So JOIN NOW before your competitor does and reap the benefits of an additional sales force—your loyal CONNECTION members—who will be networking for you!

Visit our website: [www.gpbc-pgh.org](http://www.gpbc-pgh.org) and follow us on Facebook at Greater Pittsburgh Business Connection – Airport West Chapter

President.....Jen Rosa  
Vice President.....Jason Henze  
Treasurer.....Bernie Slutiak  
Secretary/Newsletter Editor.....Suzette McCarrell  
Historian/Membership.....Jim Stossel  
Social Media Administrator.....Jen Rosa

**WELCOME TO OUR GUEST!!**  
**THANK YOU FOR VISITING and**  
**PLEASE JOIN US AGAIN!!**

Lori Berrnish-Meier with SpotOn  
Hospitality Specialist  
lori.bernish-meier@spoton.com  
412-728-7518

**NOVEMBER SPEAKERS**

**November 6, 2024**

10 Minutes – Susan Ansell (Ansell & Associates, P.C.)  
5 Minutes – Stephanie Milazzo (Mary Kay)

**November 13, 2024**

10 Minutes – Jim Kernick (Kernick Tire Center & Auto Repair)  
5 Minutes – Jim Stossel (LPL Financial)

**November 20, 2024**

10 Minutes – Nick Hollinger (Victorian Finance)  
5 Minutes – Bill Paviol (Smart Wired Security)

**November 27, 2024**

10 Minutes – Eddie Grimes (Good Advertising)  
5 Minutes – Barb DeJohn (Colonial Life)

**EMEMBER, IF YOU ARE A SPEAKER AND CAN NOT ATTEND A MEETING, YOU ARE RESPONSIBLE FOR CALLING THE  
FOLLOWING WEEK'S SPEAKER TO SWITCH WITH YOU**

# REFERRALS

First	Last	Company	2024 Total		September		October	
			Given	Received	Given	Received	Given	Received
Erdem	Ankarali	Erdem Fitness	4	6				
Susan	Ansell	CPA	9	7			3	
Barbara	Dejohn	Colonial Life	6	3	1			
Bill	Forde	KW Commercial Realty	2	1				
Eddie	Grimes	Good Advertising	10	8		1	4	1
Jason	Henze	Overhead Door Co	3	6				1
Nick	Hollinger	Victorian Finance, LLC	6	4			1	
Jim	Kernick	Dick Kernick Auto	4	10	1			
Danielle	Kicielinski	Dollar Bank	4	9	1	1		2
Brian	Koeberle	Koeberle Law	8	14		2		2
Suzette	McCarrell	McCarrell Landscape	3	3		1		1
Stephanie	Milazzo	Marykay	10	3				
Bill	Paviol	Security	5	9	1	1		1
Jen	Rosa	Cruise Planners Travel	9	5				
Nicole	Sicilia	Piatt Sotheby Realty	4	2	1	1		
Bernie	Slutiak	Ins Consultants of Pgh	16	14	2		4	1
Jim	Stossel	LPL financial	6	1			1	1
Brian	Thomas	BT Consulting	4	2				1
Matt	Yost	Bath & Kitchen Const.	1	6				2
Brad	Amper	Rohrich Toyota		1				
<b>TOTALS</b>			<b>114</b>	<b>114</b>	<b>7</b>	<b>7</b>	<b>13</b>	<b>13</b>

**\*\* Due to lack of space some months are hidden from view**

Please send referrals given weekly. Updated list will be posted at the end of the month. [Smccarrell@McCarrellLandscapeConstruction.com](mailto:Smccarrell@McCarrellLandscapeConstruction.com)

**GPBC MEMBERSHIP DIRECTORY**

<p>ANSELL &amp; ASSOCIATES, P.C. (Certified Public Accountant)</p> <p>Susan J. Ansell, CPA PO Box 272 Cecil, PA 15321 Mobile: (724) 350-6218 sansellcpa@gmail.com www.ansellcpa.com</p>	<p>LPL FINANCIAL (Financial advisor)</p> <p>James J. Stossel, MBA LPL Financial Advisor 6000 Babcock Blvd Suite 1009B Pittsburgh, PA 15237 Office: (412) 364-6446 x302 Fax: (412) 369-2772 j.stossel@lpl.com www.JamesStossel.com</p>	<p>BT CONSULTING SERVICE (Small Business Computer Consulting)</p> <p>Brian Thomas 123 Washington Street, Suite 151, Washington, PA 15301 Office: (412) 469-0733 Fax: (412) 469-0732 bthomas@btconsultingservice.com www.btconsultingservice.com</p>
<p>COLONIAL LIFE (Supplemental Employee Insurance Benefits)</p> <p>Barbara DeJohn Mobile: (412) 600-5483 Fax: (412) 778-8227 barbara.dejohn@coloniallifesales.com</p>	<p>SMART WIRED SECURITY (Security)</p> <p>Bill Paviol Mobile: (412) 722-3102 Paviol@yahoo.com</p>	<p>MCCARRELL LANDSCAPE CONSTRUCTION, LLC (Landscape Construction – Residential &amp; Commercial)</p> <p>Suzette McCarrell Office: (724) 695-9099 Mobile: (724) 747-9794 smccarrell@McCarrellLandscapeConstruction.com www.mccarrelllandscapeconstruction.com</p>
<p>GOOD ADVERTISING (Advertising Specialties) Eddie &amp; Sandy Grimes 1167 School St Pittsburgh, PA 15205 Office (412) 921-1325 Mobile: (412) 576-7513 goodadv@comcast.net www.good-advertising.com grimes.s@comcast.net</p>	<p>INSURANCE CONSULTANTS OF PITTSBURGH (Insurance)</p> <p>Bernard Slutiak 300 Mt. Lebanon Blvd Suite 205A Pittsburgh, PA 15234 Office: (412) 344-2800 Mobile: (412) 498-7990 bslutiak@icpitt.com</p>	<p>CRUISE PLANNERS (Travel Advisor)</p> <p>Jenifer Rosa Office: (732) 641-3500 Jen.Rosa@cruiseplanners.com www.splendorvacations.com</p>
<p>KERNICK TIRE CENTER &amp; AUTO REPAIR (Automobile Services)</p> <p>James Kernick 4470 Steubenville Pike Robinson Township, PA 15205 Office: (412) 922-6181 kernicktire@verizon.net</p>	<p>KOEBERLE LAW FIRM (Attorney)</p> <p>Brian Koeberle 2 Penn Center West Suite 115 Pittsburgh, PA 15276 Office: (412) 788- 9554 brian@koeberlelaw.com www.koeberlelaw.com</p>	<p>MARY KAY (Skincare)</p> <p>Stephanie Milazzo Senior Sales Director 3122 Heights Road Aliquippa, PA 15001 Mobile: (814) 322-7486 mkdazzlingdivas@hotmail.com www.marykay.com/stephaniemilazzo</p>

<p>ERDEM FITNESS (Personal Trainer &amp; Nutrition Coach)</p> <p>Erdem Ankarali</p> <p>Mobile: (207) 632-8098 erdem@virtuefithealth.com www.erdemfitness.com</p>	<p>VICTORIAN FINANCE, LLC. (Mortgage Loan Officer)</p> <p>Nick Hollinger 2570 Boyce Plaza Rd Pittsburgh, PA 15241</p> <p>Office: (412) 643-4680 Mobile: (412) 877-9041 nhollinger@victorianfinance.com www.nhollinger.victorianfinance.com</p>	<p>PIATT SOTHEBY'S INTERNATIONAL REALTY (Residential Realty)</p> <p>Nicole Sicilia 519 Broad Street Sewickley, PA 15143</p> <p>Mobile: (412) 452-2595</p> <p>nsicilia@piattsir.com www.piattsir.com</p>
<p>KELLER WILLIAMS COMMERCIAL (Commercial Realty)</p> <p>Bill Forde 1500 Oxford Drive Suite 110 Pittsburgh, PA 15102</p> <p>Office: (412) 854-4000 ext 308 Mobile: (412) 439-0429 bforde@kwcommercial.com www.kwcommercial.com</p>	<p>OVERHEAD DOOR COMPANY OF GREATER PITTSBURGH (Commercial, Industrial, &amp; Residential Garage Door Sales &amp; Installation)</p> <p>Jason Henze 400 Poplar Street Pittsburgh, PA. 15223 Office: (412) 781-4000 X 216 Mobile: (412) 337-1875 jhenze@ohdpgh.com www.overheaddoorpittsburgh.com</p>	<p>DOLLAR BANK (Bank)</p> <p>Danielle Kicielinski dkicielinski264@dollarbank.com Mobile: (412) 302-2233</p> <p>Nikson Valencik valenciknr@dollarbank.com</p> <p>45 Walsh Road Pittsburgh PA 15205 (Crafton Office) Office: (412) 922-4208</p>
<p>YOST KITCHEN &amp; BATH (Kitchen &amp; Bath Construction Services)</p> <p>Matt Yost 111 Carrick Avenue Pittsburgh, PA 15210</p> <p>Mobile: (304) 816-1725 mattyost31692@hotmail.com</p>		

Always looking for **New Members** to join us! Who do you know?

\*\* Florist, Spa, Hair Salon, Chiropractor, Dentist, Hospitality Management, Baker, Interior Designer/Decorator, Plumber, Roofer, HVAC, Printing Services, Payroll Processing, etc.....